



PLACEMENT BROCHURE 1999

MBA

DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY, DELHI



Mission

To be a world class programme bridging the gaps in management education and developing competencies in the frontier areas of management, such as “Management Systems” and “Technology Management”. It is aimed at creating holistic managers, synthesizing conventional and modern management thinking with global outlook and having capabilities of adapting to the changing requirements of business.

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from the director's desk

IIT Delhi has a tradition of imparting management education since 1976 and has launched its MBA programme from the academic year 1997 to bridge the gaps in management education in the country. The full-time programme focusses on "Management Systems" and the part-time programme on "Technology Management." These emerging areas are of immense utility to the Industry. The programme is backed by very good faculty drawn from both inside and outside the Institute and high quality academic infrastructure. The extra curricular and learning environment fosters the development of a holistic personality. I would like to reaffirm the full commitment of the Institute to make it a world-class programme.

The Institute has a track record of industrial interaction and has recently taken up innovative steps to encourage and enrich its interactions so that students are trained in a setting that recognizes the real needs of the field, and use a more practical and applied approach. Some of the notable ones are creation of the IBM Solutions Research Centre, Philips VLSI lab, and Microsoft Programme. Recognizing the importance of Information Technology in education and research, an Optical fibre network for the campus has been laid providing Internet connectivity throughout the Institute. An industry sponsored programme on "Management In Asia", funded by Sanjay Dalmia foundation, has been instituted at the Department of Management Studies. A Modicorp Learning

Centre has been created for executive education. BaaN has instituted a unit of excellence in "Enterprise Applications" in the Department of Management Studies. This will give the students hands on experience in ERP implementation. Further Acer has also established "Acer Competency Center" which will complement the IT competencies of our MBA students. Rockwell has offered fellowships that will be helpful in students' exchange with institutes abroad.

The top ten Business-schools in USA have over 100 faculty of Indian origin and several of them are alumni of IIT Delhi. Contacts have been established with some of them and we hope to have several of them spending time at IIT Delhi during their sabbatical quarter.

Given our emphasis on industry interaction at all levels I would like to invite your organization's participation in our Placement Programme.

I wish all the MBA students the very best in their career and feel confident that they will make significant contributions to the industry in the course of their work.

Prof. V S Raju
Director, Indian Institute of Technology, Delhi

about the department and the programme

One of the premier teaching, research and consulting institutions, Indian Institute of Technology, Delhi needs little introduction. The Institute has established itself as a world-class teaching and research institution and is involved in extensive applied work of consulting, training programmes, and sponsored research for the industry. The alumni of the Institute hold, *inter alia*, top management positions in the best of Indian as well as multinational companies, both in India and abroad. Besides the professional achievements, IIT Delhi provides the ideal setting and background conducive to learning where a student is a treasured asset.

The Post-graduate programme in Management at IIT Delhi has existed for over two decades and has carved a niche for itself. The Department Of Management Studies imbibes the overall openness of the culture in IIT Delhi valuing all its stakeholders. In response to the feedback from the students, alumni and industry, the Department of Management Studies launched two MBA programmes in July 1997.

The objective of the programmes is to impart management education in an engineering environment so as to enable the student to be optimally equipped to respond to the changing requirements of the industry in the Indian ethos. The wide international exposure, linkages with the industry, experience and diversity of their background create a rich faculty resource.

The Department offers two MBA programmes. The full-time MBA programme focusses on "Management Systems" and is designed to be completed in two years. The part-time MBA programme focusses on "Technology Management" and is designed to be completed in three years. The programmes provide a wide range of electives to the students. It equips them with a combination of various technical skills and value focussed decision making ability. All this is imparted in a course work offered in a flexible mode.

unique features

The programme is developed after extensive research and interaction with the various stakeholders. It provides the student various routes to the industry, matching their requirements with his/her skills and predispositions. Along with specialization in core ("Management Systems" in full-time and "Technology Management" in part-time programmes), a student can also specialize in major streams, like Information Technology Management, Finance, Marketing, Strategic Management, Organization Management, Manufacturing Management and Public Sector Management. The programme offers a blend of analytical and creative problem solving skills.

The programme places heavy emphasis on practical experience for which extensive interaction with the industry is built into the curriculum. Besides the summer placement and major final semester project, students are expected to engage in industry oriented projects as a part of their regular course work.

In our endeavor to develop all-around managerial skills, we have included compulsory audit courses as a part of the programme which impart the essential skills for management cadre in modern times.

pedagogy

The Department places heavy emphasis on experiential and process-oriented learning, and the pedagogical tools include extensive use of case studies, simulation exercises, industry oriented project works and the like to facilitate the same. Besides honing up the skills of individual decision making, enough emphasis is laid on developing team skills and value focussed decision making. The compulsory audit courses are designed for this purpose. Our teaching is backed by extensive research and consultancies that have gained wide peer level recognition.

management systems

Business is a system bound by invisible fabric of interrelated actions, which often takes years to fully play out their effects on each other. Generally, the focus is on snapshots of isolated parts of the system and the deepest problems never get solved.

Systems thinking is a conceptual framework, a body of knowledge and tools, that has been developed to make the full patterns clearer, thus enabling to change them effectively.

Each line manager, whether in finance, marketing, production or personnel is expected to deal with a variety of business processes and Management Systems. The managers have to effectively use these systems/processes, participate in their development, make effective use of IT in these systems/processes, improve these systems continuously, re-engineer existing management systems/processes, standardise and document various management systems, and so on. This requires a systems orientation and a blend of creativity and analytical problem solving skills.

The MBA programme with focus on "Management Systems" aims to fulfill this requirement so as to provide holistic managers to industries who internalize a synthesis of conventional and modern management thinking and can comfortably adapt to changing business requirements.

courses offered in full-time programme

Core Module:

Core Courses

SM 710	Creative Problem Solving
SM 720	Business Environment and Corporate Strategy
SM 730	Organization Management
SM 731	Human Resources Management
SM 740	Quantitative Methods in Management
SM 745	Operations Management
SM 760	Marketing Management
SM 770	Managerial Accounting and Financial Management
SM 780	Managerial Economics

Compulsory Audit Courses

SM 791	Computer Laboratory
SM 793	Statistics for Management
SM 794	Communication Skills
SM 795	Systems Thinking
SM 895	Management Research Methodology
SM 896	Human values in Management

Focus Module: Management Systems

Core courses

SM 713	Information Systems Management
SM 715	Quality and Environment Management Systems
SM 716	Fundamentals of Management Systems
SM 717	Business Systems Analysis and Design

Electives

SM 714	Organizational Dynamics and Environment
SM 811	Management Control Systems
SM 812	Flexible Systems Management
SM 813	Systems Methodology for Management
SM 815	Decision Support and Expert Systems
SM 819	Business Process Re-engineering

Technology Management

Electives

SM 700	Fundamentals of Management of Technology
SM 701	Strategic Technology Management
SM 702	Management of Innovation and R&D
SM 703	Management of Technology Transfer and Absorption

Specialization Electives

Information Technology Management

SM 815	Decision Support and Expert Systems
SM 819	Current and Emerging Issues in Information Technology Management
SM 850	Management of Information Technology
SM 851	Database Management Information Systems
SM 852	Network Systems: Applications and Management
SM 853	Software Project Management
CS 768	Knowledge Based System Design

Finance

SM 870	Advanced Financial Management
SM 871	Accounting for Decision Making
SM 872	Working Capital Management
SM 873	Security Analysis and Portfolio Management
SM 874	Indian Financial System
SM 875	International Financial Management
SM 879	Current and Emerging Issues in Finance

Marketing

SM 861	Market Research
SM 862	Product Management
SM 863	Advertising and Sales Promotion Management
SM 864	Distribution Management
SM 865	Sales Management
SM 866	International Marketing
SM 867	Industrial Marketing Management
SM 869	Current and Emerging Issues in Marketing Management

Manufacturing Management

- SM 840 Manufacturing Strategy
- SM 843 Supply Chain Logistics Management
- SM 844 Systems Reliability, Safety and Maintenance Management
- SM 845 Total Project Systems Management
- SM 846 Total Productivity Management
- SM 849 Current and Emerging Issues in Manufacturing Management
- ME 782 Materials Management
- ME 783 Group Technology and Production Strategy
- ME 860 AI in Manufacturing

Strategic Management

- SM 820 Global Business Environment
- SM 821 Strategic Management
- SM 822 International Business
- SM 823 Strategic Change and Flexibility
- SM 824 Policy Dynamics and Learning Organisation
- SM 825 Strategies in Functional Management
- SM 826 Business Ethics
- SM 829 Current and Emerging Issues in Strategic Management

Organization Management

- SM 830 Organizational Structure and Processes
- SM 831 Management of Change
- SM 832 Managing Innovation for Organizational Effectiveness
- SM 833 Organization Development
- SM 835 Labor Legislation and Industrial relations
- SM 839 Current and Emerging Issues in Organization Management
- HU 710 Personality Structure and Dynamics

Public Sector Management

- SM 881 Management of Public Sector Enterprises in India
- SM 889 Current and Emerging Issues in Public Sector Management

Open Electives

- SM 734 Management of Small Scale Industrial Enterprises
- SM 783 Management Laboratory
- SM 816 Total Quality Management
- SM 817 Management of System Waste
- SM 818 Industrial Waste Management
- SM 880 Selected Topics in Management
- SM 887 Business Law
- HU 762 Industrial Economics
- HU 738 International Economics
- CS 740 Software Engineering
- CS 820 Computer Networks

Project

- SM 890 Project

Industrial Training / Seminar

- SM 893 Industrial Training
- SM 894 Seminar

faculty profile

Strategic Management Group

Sushil (Ph.D., IIT/D)

Modi Foundation Chair Professor and Group Chair
Strategic Management, Flexible Systems Management,
Quality Management, Technology Management

K Momaya (Ph.D., Toronto)

Assistant Professor
International Competitiveness, Technology Management,
Project Management

P K Jain*

K T Bhal*

S S Yadav*

M P Gupta*

Shivraj Kanungo*

Associate Members

P Mathur (Ph.D., Alberta)

Professor
Technology Management, Organizational Behaviour, Human
Resource Management, Behavioural Science,
Entrepreneurship, Gender Studies

A Kanda (Ph.D., IIT/D)

Professor
Industrial Engineering, OR, Production Management, Applied
Systems Analysis, TQM

Honorary Visiting Professors/Faculty

M C Jackson (Ph.D.)

Professor
Dean, Faculty of Business and Management
Lincoln School of Management, UK

V Kumar (Ph.D.)

Joint Advisor, DSIR

R Baisya (Ph.D.)

President and CEO, Emami Group of Companies

N P S Shinh

Managing Director, Andhra Cements

Operations Management Group

D K Banwet (Ph.D., IIT/D)

Professor, Group Chair and Head of the Department
Operations Management, MIS, Operations Research,
Manufacturing and Technology Management,
Entrepreneurship, Total Quality Management

Shivraj Kanungo (Ph.D., George Washington)

Dalmia Assistant Professor of IT Management
Management of Information Technology, Organization Culture,
Software Engineering

M P Gupta (Ph.D., IIT/D)

Assistant Professor
MIS, Electronic Commerce

Sushil*

K Momaya*

Associate Members

P Vrat (Ph.D., IIT/D)

Professor and Deputy Director (Faculty), IIT Delhi
Industrial Engineering and Operations Research, Materials
Management, TQM

S Wadhwa (Ph.D., Ireland)

Associate Professor
Flexible Management Systems, ERP Computer Simulation, AI
in Manufacturing, BPR, Manufacturing Strategy

S G Deshmukh (Ph.D., IIT Mumbai)

Associate Professor
Industrial Engineering, Materials Management and TQM

Honorary Visiting Professors/Faculty

K V N Rao (Ph.D.)

Director (R & PE), Whirlpool of India Ltd.

N Venkatesan

Former Member, Railway Board

R Gilani

Chief Consultant, Eicher Consultancy Services

* Please see other groups for details

Organization Management Group

S Karunes (Ms.) (Ph.D., IIT/D)

Associate Professor and Group Chair
Personnel Management, General Management, Human
Resource Management

Kanika T Bhal (Ms.) (Ph.D., IIT/K)

Assistant Professor
Dalmia Assistant Professor of HRM
Organization Culture and Management, Human Resource
Management

Vinayshil Gautam (Ph.D., Bhagalpur)

Director, IIM Kozhikode, Organization Management, Behaviour
and Development, Human Resource Development,
Entrepreneurship Management

D K Banwet*

S K Jain*

Harish Chaudhry*

Associate Members

A Sharma (Ms.) (Ph.D., IIT/D)

HRM, Participative Management, Organization and
Entrepreneurship Management, Industrial Psychology

A Khurana (Ms.) (Ph.D., IIT/D)

HRM, Organization Behaviour

Veena Kumar (Ms.) (Ph.D., Doctorat, Paris)

Associate Professor
Visiting Faculty, Rutgers University, USA
Head, Educational Technology Services Centre
Business and Managerial Communications

Business Management Group

P K Jain (Ph.D., Delhi)

Dalmia Chair Professor and Group Chair
Financial Management, Management and Cost Accounting,
Development Banking

S K Jain (Ph.D., IIT/K)

Associate Professor
Managerial Economics, Marketing Management

S S Yadav (Ph.D., Paris)

Associate Professor
International Finance, General Management

Harish Chaudhry (PGDBM., IIM/B)

Assistant Professor
Entrepreneurship, Marketing Management

S Karunes (Ms.)*

Associate Members

V Upadhyaya (Ph.D., McMaster)

Associate Professor
Economic Theory, Development Economics, Econometrics

S Juneja (Ph.D., Stanford)

Assistant Professor
Operations Research, Simulation Modern Portfolio Theory,
Finance

Honorary Visiting Professors/Faculty

M Y Khan (Ph.D.)

Professor, Department of Financial Studies,
University of Delhi South Campus

Vinay Bharat Ram (Ph.D.)

Chairman and Managing Director, DCM Group

Rakesh Mohan

Director General, NCAER

Dipak Jain

Professor and Dean, Kellogs School of Management
University of Northwestern, Illinois

Raghuram Rajan

Chair Professor, Chicago Business School
University of Chicago

* Please see other groups for details

placement programme 1998-99

The interested organizations should send the Campus Visit Confirmation Form by December 15, 1998. Pre-placement presentation dates would be finalized by the Training and Placement Department, IIT Delhi in consultation with the organization concerned.

Pre-Placement Presentations and Summer Placements

The pre-placement presentations would be scheduled in 2 phases: from October 15 to November 20 and from December 28 to January 25.

Organizations would visit the campus on a mutually convenient date within this period for a pre-placement talk with the students. During the same visit, they would also select students for summer projects.

Placement Week

Interviews for the placement of final year students would be held during the placement week from February 8 to February 14, 1999. Specific time slots would be given to different organizations during this week for their selection procedures.

student statistics

Final Year Student Statistics

Number of Students Enrolled: 52
 Students with Work Experience: 60%
 Average Age of Students: 24 years 6 months



First Year Student Statistics

Number of Students Enrolled: 43
 Students with Work Experience: 81%
 Average Age of Students: 23 years 6 months



final year students' profile

For Final Placements

Aneesh Chaudhry (22 years)
BE (Electronics and Communication), Delhi Institute of Technology
Summer Placement: **Nestlé India**
Specialization: Marketing / IT Management

Anju Kapur (25 years)
BSc Engineering (Electronics), Jamia Millia Islamia
2 years 8 months in Escorts Finance
Summer Placement: **SEBI**
Specialization: Finance / IT Management

Ankur Dhingra (24 years)
BE (Electronics), Manipal Institute of Technology, Manipal
8 months in Ericsson Ltd.
Summer Placement: **Compaq Computers Asia**
Specialization: Marketing / Strategic Management

Ashish Madaan (25 years)
BE (Electrical), Delhi College of Engineering
3 years in Usha Shriram (India)
Summer Placement: **Coca-Cola India**
Specialization: Manufacturing Management

Ashish Sapra (24 years)
BE (chemical), University of Roorkee
6 months in HCL-HP
Summer Placement: **Hughes Escorts**
Specialization: IT Management / Finance

Bharat Gupta (23 years)
BE (Mechanical), Delhi College of Engineering
Summer Placement: **Godfrey Phillips India**
Specialization: Marketing

Deepak Bhatia (27 years)
BTech (Mining Machinery), Indian School of Mines
4 years in TELCO
Summer Placement: **BPL India**
Specialization: IT Management / Manufacturing Management

Deepak Chowdhary (25 years)
BE (Mechanical), REC Surat
2 years in Essar Steel
Summer Placement: **Cadbury Schweppes**
Specialization: Marketing / Finance

Devesh Singhal (24 years)
BE (Mechanical), University of Roorkee
9 months in AEC India Ltd.
Summer Placement: **HCL Perot Systems**
Specialization: IT Management / Finance

Dinesh Kumar (25 years)
BE (Mechanical), Delhi College of Engineering
2 years 3 months in Voltas
Summer Placement: **LG Electronics India**
Specialization: Marketing / Finance

Gaurav Agarwal (23 years)
BE (Mechanical), Manipal Institute of Technology, Manipal
10 months in Tata Consultancy Services
Summer Placement: **Industrial Development Bank Of India**
Specialization: Finance / IT Management

Gundeep S Sandhu (24 years)
BE (Electronics & Electrical Communication), PEC, Chandigarh
8 months in PUNWIRE
Summer Placement: **Nestlé India**
Specialization: Marketing / Finance

Jaya Sikder (22 years)
BE (Electrical and Electronics), BIT, Mesra
Summer Placement: **National Highways Authority of India**
Specialization: IT Management

Kanishka G (22 years)
BE (Mechanical), GCT, Coimbatore
Summer Placement: **DSS Mobile Communications**
Specialization: Marketing / Manufacturing Management

final year students' profile (contd.)

Kapil Bhatia (25 years)
BE (Mechanical), Bangalore University
2 year 6 months in Escorts and Hero Honda Motors Ltd.
Summer Placement: **BaaN Company**
Specialization: Manufacturing Management / IT Management

Kiran Kumar N (23 years)
BE (Electronics and Communication), SJCE, University of Mysore
Summer Placement: **DSS Mobile Communications**
Specialization: Marketing / IT Management

Lakshna Chadha (23 years)
BE (Instrumentation and Control), Delhi Institute of Technology
10 months in CMC Ltd.
Summer Placement: **HCL Perot Systems**
Specialization: IT Management / Finance

Manoj Rewalliwar (23 years)
BE (Computer Science), Delhi College of Engineering
Summer Placement: **BHEL**
Specialization: IT Management / Marketing

Nikhil K Chaudhary (23 years)
BE (Mechanical), Delhi College of Engineering
Summer Placement: **Coca-Cola India**
Specialization: Manufacturing Management / Marketing

Nikhil Gupta (23 years)
BE (Industrial), University of Roorkee
Summer Placement: **A F Ferguson & Co**
Specialization: Marketing

Nikhil Kumar (22 years)
BE (Electronics and Communication), TIET Patiala
Summer Placement: **Compaq Computers Asia**
Specialization: IT Management / Marketing

Niranjan N (22 years)
BE (Mechanical), National Institute Of Engineering Mysore
Summer Placement: **Siemens Information Systems**
Specialization: Marketing / Finance

Nitin Vasudeva (25 years)
BE (Chemical), REC Jaipur
1 year 6 months in Gulf Oil India Ltd.
Summer Placement: **Price Waterhouse Associates**
Specialization: Marketing / Finance

Pankaj Jasal (25 years)
BE (Electronics & Communications), Delhi Institute of Technology
2 years in IT industry
Summer Placement: **Bharti Enterprises**
Specialization: IT Management / Manufacturing Management

Pankaj Nagpal (24 years)
BE (Civil), Delhi College of Engineering
2 years in HOLTEC Consulting Pvt. Ltd.
Summer Placement: **ANZ Grindlays Bank**
Specialization: Finance / IT Management

Pearl Uppal (23 years)
BE (Industrial), Delhi College of Engineering
Summer Placement: **Ernst & Young**
Specialization: Finance / IT Management

Pradeep Joshi (29 years)
BTech (Chemical), HBTI Kanpur
7 years in IPCL and ONGC
Summer Placement: **A T Kearney**
Specialization: Finance / Strategic Management

Rakhit Basumatary (23 years)
BE (Computer Science), Delhi Institute of Technology
6 months in Target Impex (P) Ltd.
Summer Placement: **Siemens Information Systems**
Specialization: Marketing / IT Management

final year students' profile (contd.)

Ramit Mahajan (24 years)
BE (Mechanical), University of Mysore
Summer Placement: **LG Electronics India**
Specialization: Marketing

Ranjana Jain (22 years)
BE (Instrumentation and Control), Delhi Institute of Technology
Summer Placement: **HCL Perot Systems**
Specialization: IT Management / Finance

Richa Jain (23 years)
BE (Electrical), Delhi College of Engineering
1 year in Siemens Ltd.
Summer Placement: **ABN AMRO Bank**
Specialization: Finance / IT Management

Ritesh Kant (24 years)
BE (Production), BVM, Anand
6 months in L&T
Summer Placement: **BPL India**
Specialization: Manufacturing Management / IT Management

Sameer Mehtani (26 years)
BSc Engineering (Mechanical), Jamia Millia Islamia
2 years in Godrej & Boyce Mfg and Tide Water Oil Co India
Summer Placement: **Price Waterhouse Associates**
Specialization: Marketing / IT Management

Sanjeev Kumar (23 years)
BE (Electrical & Electronics), BIT Mesra
1 year in TCS
Summer Placement: **Rockwell International Overseas Corp**
Specialization: Marketing / IT Management

Sanjit Sarkar (26 years)
BE (Production & Industrial), MNREC Allahabad
Summer Placement: **BHEL**
Specialization: IT Management / Manufacturing Management

Satish Kataria (24 years)
BE (Electronics), CRS College of Engineering, Murthal
Summer Placement: **National Highways Authority of India**
Specialization: IT Management / Finance

Saumya Tripathi (24 years)
BTech (Electronics), HBTI, Kanpur
2 years in HCL-HP
Summer Placement: **Vamorganic Chemicals**
Specialization: IT Management / Marketing

Saurabh Sharma (24 years)
BTech (Electronics & Communication), IET Lucknow
Summer Placement: **BaaN Company**
Specialization: IT Management / Marketing

Sekhar Babu N.V.(27 years)
BE (Electronics), JNTU Kakinada
3 years 9 months in SAIL
Summer Placement: **BaaN Company**
Specialization: IT Management / Marketing

Shakti Kumar (26 years)
MA (Economics), JNU, New Delhi
Summer Placement: **Oil & Natural Gas Corporation**
Specialization: Finance / IT Management

Shalvi Chitkara (24 years)
BE (Civil), Delhi College of Engineering
2 years in HOLTEC Consulting Pvt. Ltd.
Summer Placement: **Citibank**
Specialization: Finance / IT Management

Shantanu Bagchi (24 years)
BTech (Civil), IIT Kanpur
2 years in EIL, New Delhi
Summer Placement: **Cyber Media India**
Specialization: IT Management / Finance

final year students' profile (contd.)

Shiv Chandra (22 years)
BE (Electrical), Delhi College of Engineering
Summer Placement: **Bank of America**
Specialization: Finance / IT Management

Vibhas Muthu (23 years)
BE (Electrical), Delhi College of Engineering
Summer Placement: **HCL Perot Systems**
Specialization: IT Management / Finance

Shiv Kumar Singh (23 years)
BE (Mechanical), Jamia Millia Islamia
6 months in Good Seal Telecom
Summer Placement: **State Trading Corporation**
Specialization: Marketing

Vinit Mathur (22 years)
BE (Civil), MBM Engineering College, Jodhpur
Summer Placement: **Onida Savak**
Specialization: Finance / Marketing

Sriharsha N (27 years)
BE (Electronics and Communication), Nagarjuna University
5 years in NTPC (Information Systems)
Summer Placement: **National Highways Authority of India**
Specialization: IT Management

Vipul Bahl (26 years)
BE (Electrical), PEC Chandigarh
3 years 6 months in HPCL
Summer Placement: **Eicher Consultancy Services**
Specialization: IT Management / Marketing

Sudhish Kumar (27 years)
B. Tech. (Electrochemical), CECRI (CSIR), Karaikudi
5 years in Max India Ltd.
Summer Placement: **Reckitt & Coleman**
Specialization: Marketing

Vishal Sinha (27 years)
BE (Electronics & Communications), NERIST, Itanagar
9 months in HCL-HP
Summer Placement: **Industrial Development Bank Of India**
Specialization: Finance / IT Management

Tushar Yadav (23 years)
BE (Instrumentation & Control), Delhi Institute of Technology
Summer Placement: **JK Tyres**
Specialization: Marketing

Vivek Mani (23 years)
BE (Electronics), College of Engineering, Trivendrum
8 months in HITELCO India Ltd.
Summer Placement: **Cadbury India**
Specialization: Finance

first year students' profile

For Summer Placements

Name (Age)	Degree, Institute	Work Experience
A S Sandhu (26)	BE (Mechanical), Punjab University, Chandigarh	3 years in Reliance Petroleum Ltd.
Abhishek Singh (22)	BTech (Chemical) Kerala University	
Aishwarya Saxena (22)	BE (Mechanical), MNR Engg. College, Allahabad	
Amit Hans (23)	BE (Mechanical), Punjab Engg. College	2 years in GEC Alstom India Ltd.
Amit K Gupta (24)	BE (Computers), University of Pune	2 years in Utility & Process Machines Ltd.
Amit Tandon (22)	BE (Mechanical), Punjab University, Chandigarh	1 year in Kinetics Technology India Ltd.
Anand Savla (22)	BE (Hons) (Electrical & Electronics), BITS Pilani	1 year in SGS Thomson Microelectronics
Anu Sinha (24)	BE (Met.), REC Durgapur	3 years in Tractel Tirfer India (P) Ltd.
Arun Kumar (22)	BE (Mechanical), Delhi College of Engineering	3 months in Jay Bharat Maruti Ltd.
Arvind B (25)	BE (Electronics), University of Bangalore	2 years 6 months in Ericsson, Birla Comm.
Arvind Girotra (24)	BE (Civil), University of Roorkee	2 years in GAIL
Ashok Nayal (23)	BE (Mechanical), Delhi College of Engineering	1 year in GAIL
Ashutosh Agnihotri (23)	BE (Mechanical), Jalpaiguri Govt. Engineering College	7 months in Birla Technical Services
Deepak Bajaj (26)	BTech (Mechanical), GB Pant University	3 years in Escorts Ltd., Knorr Bremse India
Gaurav Kumar (25)	BE (Mechanical), REC Surathkal	3 years in L&T
Gautam Garg (23)	BE (Chemical), RV College of Engg., Bangalore	1 year 5 months in Hanuman Vitamin Foods Ltd.
Indranil Mitra (23)	BE (Electrical), Jalpaiguri Govt. Engineering College	4 months in Modi Xerox
Ipininder Singh (22)	BE (Electrical), MNR Engg. College, Allahabad	1 year in TCS
Manish Gulati (24)	BE (Computers), Delhi Institute of Technology	1 year in HCL Technoloies
Manish Yadav (25)	BTech (Mechanical), HBTI Kanpur	2 years in Samtel Colour Ltd.
Mohit Sauparn (23)	BTech (Mechanical), Jamia Millia Islamia	1 year in Hindustan Motors Ltd.
Neeraj Goel (26)	BE (Electrical), Delhi College of Engineering	4 years in GEC Alsthom India Ltd.
Padmaja Rajagopalan (23)	BTech (Electrical), Govt. Engg. College, Trichur	
Pooja Gupta (23)	BE (Civil), Thapar Institute of Engg. & Tech., Patiala	1 year in Global Guards Consultancy Services
R A Gauthaman (22)	BE (Computers), Delhi Institute of Technology	1 year in RM Software India Ltd.

first year students' profile (contd.)

Name (Age)	Degree, Institute	Work Experience
Rahul Suryavanshi (24)	BE (Electrical), RKNEC Nagpur	
Rajeev Kumar (22)	BE (Computers), Delhi Institute of Technology	1 year in HCL Consulting Ltd.
Rajiv Gopal Kotar (24)	BTech (Civil), Jamia Millia Islamia	
Rohet Sareen (23)	BE (Electrical), Delhi College of Engineering	1 year in ICIL
Rohit (21)	BE (Electronics), Delhi Institute of Technology	
Rohit Srivastava (22)	BText (Man Made Textile Technology), DKTE	
Santosh Kr. Pankaj (21)	BE (Electrical), Dayalbagh Educational Institute	
Sarvesh Singh (33)	BTech (Electronics and Telecom.), JK Inst., Allahabad	9 years in Indian Railways
Savinder Singh (23)	BE (Mechanical), CET Punjab University	1 year in Godrej & Boyce Mfg. Co. Ltd.
Shreejay Mukesh Mehta (22)	BE (Mechanical), University of Pune	1 year in Tata Donnelley
Sidharth Kumar (24)	BE (Production) BIT, Mesra	2 years in Crompton Greaves
Sumit Gupta (24)	BE (Mechanical), Manipal Institute of Technology	2 years in TCS
Sushant Shambhaskar (22)	BE (Electronics & Telecommunication), JGEC	7 months in Emerging Technologies
Tarun Dara (22)	MS (Hons) Economics, BITS Pilani	1 year in SUBROS Ltd.
Trinanjan Gupta (25)	BE (Mechanical), Manipal Institute of Technology	2 years 6 months in ASPL, Hero Motors
Vikas Chaudhary (22)	BE (Electronics & Comm.), CR State College of Engg.	1 year in Utpal Associates
Yogesh Khanna (23)	BE (Mechanical), REC Kurukshetra	2 years in TCS
Yogeel Manvani (25)	BE (Mechanical), REC Surathkal	3 years in Telco Ltd.

Campus Visit Confirmation Form

The Head, Training and Placement
Indian Institute of Technology
Hauz Khas, New Delhi - 110016, India
Fax: 91-11-6862037, 6855227

Organisation	
Address	
City	Pin
Telephone	Fax
E-mail	

Final Placement Requirements

Functional Area	Vacancies	Designation	Posting
Finance			
Marketing			
IT Management			
Manufacturing			
General			
Others (specify)			

Final Placement Selection Procedure

Written Test Group Discussion Interview

Summer Placement Requirements

Functional Area	Vacancies

Summer Placement Selection Procedure

Written Test Group Discussion Interview

Campus Visit Particulars

Would you make a pre-placement presentation? Yes No

Tentative date for pre-placement presentation _____

What audio-visual aides would you require? _____

35mm Slide Projector

TV and VCR

Overhead Slide Projector

Others (specify) _____

Signature _____

Date / / _____

Name _____

Designation _____

Please send this form latest by December 15, 1998

mail this form to

Head, Training and Placement
Indian Institute of Technology
Hauz Khas, New Delhi - 110016, India

or fax it at 91-11-6862037, 6855227

or submit it on-line at <http://come.to/mba@iitd>

or send it via e-mail at MBA_IIT_Delhi@hotmail.com

December 15, 1998

Last Date for Receiving Campus Visit Confirmation Form

October 15, 1998 to November 20, 1998

December 28, 1998 to January 25, 1999

Pre-Placement Presentations and Summer Placement Interviews

February 8, 1999 to February 14, 1999

Final Placement Interviews

May 15, 1999

Summer Training Begins for First Year Students
Final Year Students Complete MBA Programme

Contact Information

Dr. Y S Goel

Head, Training and Placement

Indian Institute of Technology

Hauz Khas, New Delhi - 110016, India

Phone: 6857763; 6861977 to 86 Ext. 7031

Fax: 91-11-6862037, 6855227

E-mail: MBA_IIT_Delhi@hotmail.com

Web Site: <http://come.to/mba@iitd>

some dates to remember



DEPARTMENT OF MANAGEMENT STUDIES
INDIAN INSTITUTE OF TECHNOLOGY, DELHI
HAUZ KHAS, NEW DELHI - 110016

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